

SIGMA PI ALUMNI CLUB/ASSOCIATION

Benefits of Being a Chartered Alumni Club/Association

Covered Under the Sigma Pi Liability Insurance Policy

- Coverage up to \$250,000 (Provided Sigma Pi policies and risk management guidelines are followed for any activity where alcohol is available)
 - Policy Aggregate \$500,000
- Club/association would spend well over the \$300 annual dues for such an insurance policy on its own, for every event it held
- Annual Alumni Club Dues - \$300

Advertising in The Emerald

- Circulation hits 45,000 hard addresses, 11,000 opt-in online addresses, 24/7/365 availability online

Contact Information to Alumni

- Access to 80,000+ alumni
- Contact through social media and/or email blasts

Automatic 501(c)(7) Status Granted

- After approval by Sigma Pi Grand Chapter
 - Officer Name, Social Security Number and Address will be given to the Assistant Director of Volunteer Education so club/association can get Tax ID
 - Club/Association is a subsidiary of Sigma Pi Fraternity
- Save \$600 in independent club IRS registration dues
- **Must file IRS Form 990 annually**

Vote at Convocation



SIGMA PI

The Four Areas of Alumni Engagement

There are four areas of a successful alumni engagement program; identification, communication, cultivation, and solicitation. The association is charged with aligning efforts with the chapter to complete these areas.

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1. IDENTIFY
 2. COMMUNICATE
 3. CULTIVATE
 4. SOLICIT

Identify

Before the association can actively engage their alumni, they need to create an alumni database. An alumni database will provide the group with the information needed to reach out to their alumni. This is the first step in alumni involvement and one of the most important pieces in a strong alumni engagement program. The database can be started by contacting the Executive Office to talk about generating a list of all alumni within a certain area around a select zip code.

Communicate

Meaningful communication is essential when it comes to alumni engagement. The alumni want to hear about their chapter! Most alumni will not go out of their way to contact the association; this is why it is very important for the team to put extra time in communicating with the alumni. The best avenues of chapter-alumni communication is through a semesterly/quarterly newsletter and social media. It is also important to work with Chapters in the area/state/region so that you can aid in communicating with undergraduate members. This type of communication not only aids in the senior-to-alumni transition but also encourages those Chapters to communicate what is going on to any of their alumni.

Cultivate

Alumni cultivation is a major player in having an effective alumni engagement program. Once a line of communication has been created between alumni and the association, the next step is to host an alumni event. Chapter alumni events are generally held in conjunction with an alumni association event. Alumni events are just like recruitment. First impressions are essential to creating an atmosphere where the alumni will want to come back. An alumnus is most likely to attend an event that is family/spouse friendly.

Solicit

A comprehensive alumni engagement program, which properly identifies, communicates, and cultivates alumni annually, will help a chapter to build its local alumni entities. If the association executes steps one through three, they will be more successful when soliciting time from the alumni. Alumni will start to give their time when they see the association is actively engaging them. The three areas where alumni have an opportunity to get involved are alumni advisory boards, house corporations, and alumni associations. Once the alumni start to engage the association, there is an opportunity for fundraising. Historically a chapter led fundraising campaign leads to petty funds. The best opportunity for the chapter to raise money is through an alumni association led campaign. Alumni would much rather give when other alumni ask them to give than when the chapter asks.



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